Advanced High Performance Leadership

16 - 27 Oct 2017, Istanbul
04 - 15 Dec 2017, Lisbon
05 - 16 Mar 2018, Istanbul
02 - 13 Jul 2018, Amsterdam
08 - 19 Oct 2018, Istanbul
26 Nov - 07 Dec 2018, Lisbon
Why Choose this Training Course?

This 10 day intensive course has been specifically designed for professionals who want to significantly increase their ability to lead individuals and teams as well as gain a deeper understanding of the true meaning of a leadership. This course will demonstrate practical not theoretical ways to lead people for which delegates will be challenged to practice the latest leadership, management and coaching methods whilst being given feedback on coaching to help you master these skills. Gaining insights and tools from two different leadership experts means that you will leave this intensive 10-day advanced level course feeling recharged and confident to lead others back in your organisation.

This course will feature:

• How to harness the power of vision and visualization
• Understanding the real meaning of leadership
• Designing of coaching and engagement strategies
• Demonstrations of techniques to manage teams and individuals
• Develop Techniques to motivate and inspire your people
• Identification of your individual leadership style

What are the Goals?

By the end of this course, participants will be able to:

• Understand coaching and empowerment at advanced level
• Apply techniques to engage your people
• Create an empowering culture of innovation for organisational improvement
• Employ behavioural techniques which exert influence, ignite passion and generate enthusiasm
• Design an employee engagement strategy for business results

How will this Training Course be Presented?

This course will utilize a variety of proven adult learning techniques to ensure maximum understanding, comprehension and retention of the information presented. This will includes business case studies from various industries, video, group exercises, peer feedback group discussion and practical demonstrations. The emphasis is on experiential learning and applying theory in a practical way to foster good practice.

Who is this Training Course for?

This course is suitable to wide range of professionals, but will greatly benefit:

• Directors
• Senior Managers
• Managers
• Department Heads
• Team Leaders

The Structure

This comprehensive course consists of two modules which can be booked as a 10 Day Training event, or as individual, 5 Day courses.

• Module 1 - The Leadership Journey
• Module 2 - The Leadership Challenge

Course Schedule

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MODULE 1: THE LEADERSHIP JOURNEY

Leadership: Setting the Moral Compass
- What is true leadership, lessons from the past masters
- Modern leadership and its impact on business
- Human behaviour, predictable outcomes
- The new business reality and its impact on us all
- Force field analysis and the comfort zone
- Employee mentality versus entrepreneurial spirit

Creating the Future Vision
- The strangest secret and the biggest lesson
- How to harness the power of vision through visualisation
- Psycho cybernetics and its connection with vision
- Goal setting the key to making vision a reality
- Positive mental attitude, gaining power from a strong vision
- Vision timeline, mathematical coaching model

Communicating to Engage
- Discover your communication style and appreciate the styles of others
- Learn how to motivate and influence each of the style
- The power of body language
- The power of listening: levels of listening
- Employing advanced questioning techniques
- Selling your ideas to get buy-in from others

Sustainability through Innovation
- How to create a culture of innovation
- How to engage your people to generate new ideas
- Creative thinking and problem solving
- Using affinity networks for innovation
- Using multi-disciplined employees to gain width and depth
- Using innovation to reduce costs

Influence, Passion and Legacy
- Building the relationship bank account
- The different guaranteed deposits
- Emotionally Intelligent Leadership
- The Law of Reciprocity: the give to get ratio
- The Fire Within: harnessing enthusiasm and passion
- Reflection, Review and Action Planning
The Challenge of Motivating and Inspiring People

- Rule number one - Everything matters
- The importance of stretching ourselves
- Association and its impact on our ability to inspire
- Receiving feedback on our abilities, from other leaders
- Why standing still is no longer an option
- The cycle of personal growth

Inspirational Leadership

- Why some people are inspirational
- Why Human Beings desire to be inspired
- Human behavioural patterns and cultural difference
- Why some people win and some people fail
- Dreamers versus planners
- Lighting a fire under your people

Enabling People Utilize their Strengths

- What is an enabler
- Why managers and enablers are so different
- How the giving away power, will gain you more
- Resistance to an enabling business culture
- Why enabling, gains loyalty and increases trust
- Why enablers are far stronger than managers

Engaging and Encouraging your People

- Why most employees are not engaged by their work
- The 45 year plan, and its effect on motivation
- Engage your team to gain better results
- Engaging an audience though presentations
- Recognition and rewards
- How to create a positive working environment

Personal Leadership Challenge

- Creating a powerful vision that drives you
- Using the SMART formula to set goals
- Deciding your preferred style of leadership
- Creating accountability for yourself and others
- Protecting yourself from self-doubt
- Using your personal strengths to lead others
Advanced High Performance Leadership

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<th>Date</th>
<th>Venue</th>
<th>Fees (USD)</th>
<th>Book your seat</th>
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<tr>
<td>16 - 27 Oct 2017</td>
<td>Istanbul</td>
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This fee is inclusive of Documentation, Lunch and Refreshments

REGISTRATION DETAILS

Family Name: ____________________________________________  First Name: ____________________________________________
Position: _____________________________________________  Company: _____________________________________________
Mailing Address: _______________________________________________________________________________________
Telephone: __________________ Mobile: __________________ Fax: __________________ Email: __________________

AUTHORISATION

Authorised by: ________________________________________  Position: ________________________________________
Telephone: __________________ Fax: __________________ Email: __________________
Postal Address: _______________________________________________________________________________________

MODE OF PAYMENT

☐ Please invoice my company  ☐ Please invoice me  ☐ Please find enclosed a cheque payable to AZTECH

HOTEL ACCOMMODATION

Hotel accommodation is not included in the Registration Fee. A reduced corporate rate and a limited number of rooms are available for attendees wishing to stay at the hotel venue. Please make your request for accommodation at least 3 weeks prior to the commencement of the course.

CANCELLATIONS & SUBSTITUTIONS

You must notify the Registrar of cancellations at least 2 weeks before a scheduled seminar in order to be eligible for a credit. If you cannot attend, you may send a replacement from your organisation at no charge. There is a $250 handling charge for all cancellations or rescheduling. We reserve the right to cancel a seminar due to low enrollment. All registrants will be notified in advance and a full refund will be provided upon request.

EVENT DISCLAIMER

We reserve the right to cancel or postpone a seminar or related event, change venue, substitution of the Instructor at our sole discretion. If this occurs, our responsibility is limited to a refund of any registration fee(s) already paid. We are not responsible for airline tickets, hotels costs, other tickets or payments, or any similar fee penalties or related or unrelated losses, costs and/or expenses registrant may incur or have incurred as a result of any trip cancellations or changes.

4 WAYS TO REGISTER

Toll Free: ..................................... 800-AZTECH
Telephone: ..................................... +971 4 427 5400
Fax Number: ..................................... +971 4 427 5401
Email Address: ..................................... info@aztechtraining.com
Visit our website: ..................................... www.aztechtraining.com

CERTIFICATION

AZTech Certificate of Completion for delegates who attend and complete the course
The Structure

This comprehensive course consists of two modules which can be booked as a 10 Day Training event, or as individual, 5 Day courses.

Module 1 - The Leadership Journey
Module 2 - The Leadership Challenge